

From Optimality to Equilibrium

Lecture 4

Lecture Overview

- 1 Recap
- 2 Pareto Optimality
- 3 Best Response and Nash Equilibrium
- 4 Mixed Strategies

Non-Cooperative Game Theory

- What is it?
 - mathematical study of interaction between **rational**, **self-interested** agents
- Why is it called non-cooperative?
 - while it's most interested in situations where agents' interests conflict, it's not restricted to these settings
 - the key is that the individual is the basic modeling unit, and that individuals pursue their own interests
 - cooperative/coalitional game theory has teams as the central unit, rather than agents

Defining Games

- Finite, n -person game: $\langle N, A, u \rangle$:
 - N is a finite set of n **players**, indexed by i
 - $A = A_1 \times \dots \times A_n$, where A_i is the **action set** for player i
 - $a \in A$ is an **action profile**, and so A is the space of action profiles
 - $u = \langle u_1, \dots, u_n \rangle$, a **utility function** for each player, where $u_i : A \mapsto \mathbb{R}$
- Writing a 2-player game as a **matrix**:
 - row player is player 1, column player is player 2
 - rows are actions $a \in A_1$, columns are $a' \in A_2$
 - cells are outcomes, written as a tuple of utility values for each player

Prisoner's dilemma

Prisoner's dilemma is any game

	<i>C</i>	<i>D</i>
<i>C</i>	a, a	b, c
<i>D</i>	c, b	d, d

with $c > a > d > b$.

Games of Pure Competition

Players have **exactly opposed** interests

- There must be precisely two players (otherwise they can't have exactly opposed interests)
- For all action profiles $a \in A$, $u_1(a) + u_2(a) = c$ for some constant c
 - Special case: zero sum

	Heads	Tails
Heads	1	-1
Tails	-1	1

Games of Cooperation

Players have **exactly the same** interests.

- no conflict: all players want the same things
- $\forall a \in A, \forall i, j, u_i(a) = u_j(a)$

	Left	Right
Left	1	0
Right	0	1

General Games: Battle of the Sexes

The most interesting games combine elements of *cooperation and competition*.

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

Lecture Overview

- 1 Recap
- 2 Pareto Optimality
- 3 Best Response and Nash Equilibrium
- 4 Mixed Strategies

Analyzing Games

- We've defined some canonical games, and thought about how to play them. Now let's examine the games from the **outside**
- From the point of view of an outside observer, can some outcomes of a game be said to be **better** than others?

Analyzing Games

- We've defined some canonical games, and thought about how to play them. Now let's examine the games from the **outside**
- From the point of view of an outside observer, can some outcomes of a game be said to be **better** than others?
 - we have no way of saying that one agent's interests are more important than another's
 - intuition: imagine trying to find the revenue-maximizing outcome when you don't know what currency has been used to express each agent's payoff
- Are there situations where we can still prefer one outcome to another?

Pareto Optimality

- **Idea:** sometimes, one outcome o is at least as good for every agent as another outcome o' , and there is some agent who strictly prefers o to o'
 - in this case, it seems reasonable to say that o is better than o'
 - we say that o **Pareto-dominates** o' .

Pareto Optimality

- **Idea:** sometimes, one outcome o is at least as good for every agent as another outcome o' , and there is some agent who strictly prefers o to o'
 - in this case, it seems reasonable to say that o is better than o'
 - we say that o **Pareto-dominates** o' .
- An outcome o^* is **Pareto-optimal** if there is no other outcome that Pareto-dominates it.

Pareto Optimality

- **Idea:** sometimes, one outcome o is at least as good for every agent as another outcome o' , and there is some agent who strictly prefers o to o'
 - in this case, it seems reasonable to say that o is better than o'
 - we say that o **Pareto-dominates** o' .
- An outcome o^* is **Pareto-optimal** if there is no other outcome that Pareto-dominates it.
 - can a game have more than one Pareto-optimal outcome?

Pareto Optimality

- **Idea:** sometimes, one outcome o is at least as good for every agent as another outcome o' , and there is some agent who strictly prefers o to o'
 - in this case, it seems reasonable to say that o is better than o'
 - we say that o **Pareto-dominates** o' .
- An outcome o^* is **Pareto-optimal** if there is no other outcome that Pareto-dominates it.
 - can a game have more than one Pareto-optimal outcome?
 - does every game have at least one Pareto-optimal outcome?

Pareto Optimal Outcomes in Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

Pareto Optimal Outcomes in Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

Pareto Optimal Outcomes in Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

Pareto Optimal Outcomes in Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

	Heads	Tails
Heads	1	-1
Tails	-1	1

Lecture Overview

- 1 Recap
- 2 Pareto Optimality
- 3 Best Response and Nash Equilibrium**
- 4 Mixed Strategies

Best Response

- If you knew what everyone else was going to do, it would be easy to pick your own action

Best Response

- If you knew what everyone else was going to do, it would be easy to pick your own action
- Let $a_{-i} = \langle a_1, \dots, a_{i-1}, a_{i+1}, \dots, a_n \rangle$.
 - now $a = (a_{-i}, a_i)$
- **Best response:** $a_i^* \in BR(a_{-i})$ iff
$$\forall a_i \in A_i, u_i(a_i^*, a_{-i}) \geq u_i(a_i, a_{-i})$$

Nash Equilibrium

- Now let's return to the setting where no agent knows anything about what the others will do
- What can we say about which actions will occur?

Nash Equilibrium

- Now let's return to the setting where no agent knows anything about what the others will do
- What can we say about which actions will occur?

- Idea: look for **stable** action profiles.
- $a = \langle a_1, \dots, a_n \rangle$ is a (“pure strategy”) **Nash equilibrium** iff $\forall i, a_i \in BR(a_{-i})$.

Nash Equilibria of Example Games

	C	D
C	$-1, -1$	$-4, 0$
D	$0, -4$	$-3, -3$

Nash Equilibria of Example Games

	C	D
C	$-1, -1$	$-4, 0$
D	$0, -4$	$-3, -3$

	Left	Right
Left	1	0
Right	0	1

Nash Equilibria of Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

Nash Equilibria of Example Games

	<i>C</i>	<i>D</i>
<i>C</i>	-1, -1	-4, 0
<i>D</i>	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

	Heads	Tails
Heads	1	-1
Tails	-1	1

Nash Equilibria of Example Games

	C	D
C	-1, -1	-4, 0
D	0, -4	-3, -3

	Left	Right
Left	1	0
Right	0	1

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

	Heads	Tails
Heads	1	-1
Tails	-1	1

The paradox of *Prisoner's dilemma*: the Nash equilibrium is the only non-Pareto-optimal outcome!

Lecture Overview

- 1 Recap
- 2 Pareto Optimality
- 3 Best Response and Nash Equilibrium
- 4 Mixed Strategies**

Mixed Strategies

- It would be a pretty bad idea to play any deterministic strategy in matching pennies
- Idea: confuse the opponent by playing **randomly**
- Define a **strategy** s_i for agent i as any probability distribution over the actions A_i .
 - **pure strategy**: only one action is played with positive probability
 - **mixed strategy**: more than one action is played with positive probability
 - these actions are called the **support** of the mixed strategy
- Let the set of **all strategies** for i be S_i
- Let the set of **all strategy profiles** be $S = S_1 \times \dots \times S_n$.

Utility under Mixed Strategies

- What is your **payoff** if all the players follow mixed strategy profile $s \in S$?
 - We can't just read this number from the game matrix anymore: we won't always end up in the same cell

Utility under Mixed Strategies

- What is your **payoff** if all the players follow mixed strategy profile $s \in S$?
 - We can't just read this number from the game matrix anymore: we won't always end up in the same cell
- Instead, use the idea of **expected utility** from decision theory:

$$u_i(s) = \sum_{a \in A} u_i(a) Pr(a|s)$$

$$Pr(a|s) = \prod_{j \in N} s_j(a_j)$$

Best Response and Nash Equilibrium

Our definitions of best response and Nash equilibrium generalize from actions to strategies.

- **Best response:**

- $s_i^* \in BR(s_{-i})$ iff $\forall s_i \in S_i, u_i(s_i^*, s_{-i}) \geq u_i(s_i, s_{-i})$

Best Response and Nash Equilibrium

Our definitions of best response and Nash equilibrium generalize from actions to strategies.

- **Best response:**

- $s_i^* \in BR(s_{-i})$ iff $\forall s_i \in S_i, u_i(s_i^*, s_{-i}) \geq u_i(s_i, s_{-i})$

- **Nash equilibrium:**

- $s = \langle s_1, \dots, s_n \rangle$ is a Nash equilibrium iff $\forall i, s_i \in BR(s_{-i})$

Best Response and Nash Equilibrium

Our definitions of best response and Nash equilibrium generalize from actions to strategies.

- **Best response:**

- $s_i^* \in BR(s_{-i})$ iff $\forall s_i \in S_i, u_i(s_i^*, s_{-i}) \geq u_i(s_i, s_{-i})$

- **Nash equilibrium:**

- $s = \langle s_1, \dots, s_n \rangle$ is a Nash equilibrium iff $\forall i, s_i \in BR(s_{-i})$

- **Every finite game has a Nash equilibrium!** [Nash, 1950]

- e.g., matching pennies: both players play heads/tails 50%/50%

Computing Mixed Nash Equilibria: Battle of the Sexes

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

- It's hard in general to compute Nash equilibria, but it's easy when you can guess the **support**
- For BoS, let's look for an equilibrium where all actions are part of the support

Computing Mixed Nash Equilibria: Battle of the Sexes

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

- Let player 2 play B with p , F with $1 - p$.
- If player 1 best-responds with a mixed strategy, player 2 must make him indifferent between F and B (why?)

Computing Mixed Nash Equilibria: Battle of the Sexes

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

- Let player 2 play B with p , F with $1 - p$.
- If player 1 best-responds with a mixed strategy, player 2 must make him indifferent between F and B (why?)

$$\begin{aligned}
 u_1(B) &= u_1(F) \\
 2p + 0(1 - p) &= 0p + 1(1 - p) \\
 p &= \frac{1}{3}
 \end{aligned}$$

Computing Mixed Nash Equilibria: Battle of the Sexes

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

- Likewise, player 1 must randomize to make player 2 indifferent.
 - Why is player 1 willing to randomize?

Computing Mixed Nash Equilibria: Battle of the Sexes

	B	F
B	2, 1	0, 0
F	0, 0	1, 2

- Likewise, player 1 must randomize to make player 2 indifferent.
 - Why is player 1 willing to randomize?
- Let player 1 play B with q , F with $1 - q$.

$$u_2(B) = u_2(F)$$

$$q + 0(1 - q) = 0q + 2(1 - q)$$

$$q = \frac{2}{3}$$

- Thus the mixed strategies $(\frac{2}{3}, \frac{1}{3})$, $(\frac{1}{3}, \frac{2}{3})$ are a Nash equilibrium.

Interpreting Mixed Strategy Equilibria

What does it mean to play a mixed strategy? Different interpretations:

- Randomize to **confuse** your opponent
 - consider the matching pennies example
- Players randomize when they are **uncertain** about the other's action
 - consider battle of the sexes
- Mixed strategies are a concise description of what might happen in **repeated play**: count of pure strategies in the limit
- Mixed strategies describe **population dynamics**: 2 agents chosen from a population, all having deterministic strategies. MS is the probability of getting an agent who will play one PS or another.